An Advanced One-Day Seminar on

PPAs and Contracts for Renewable Energy

Practical tips for lining your ducks in a row and making a suite of contracts work in harmony

October 6, 2017
Seattle, Washington
Washington State Convention Center

Credits: 6.5 WA CLE | ID and OR CLE pending (call about others)
Quick when/where: 8:30 a.m., 800 Convention Place

Featuring Speakers From:
- Ameresco, Inc.
- Cairncross & Hempelmann
- Clenera
- Holland & Hart LLP
- Keyes Fox & Wiedman LLP
- MEETS Coalition
- Redwood Energy LLC
- Richardson Adams PLLC
- Sanger Law PC
- Stoel Rives LLP
- Wilson Sonsini Goodrich Rosati

Who Should Attend:
Attorneys, industry executives, customer representatives, and anyone else involved with negotiating contracts for development of renewable electric energy projects

Live webcast and replays available!

If you cannot attend in person, check boxes to order:

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The energy industry faces an unprecedented convergence of forces, ranging from increasing demand for renewable resources from many states and retail customers and rapid advances in distributed energy and storage technologies, to continually evolving legislative and regulatory paradigms. While an effective Power Purchase Agreement (PPA) remains critical for any energy project, recent industry changes have produced a flowering of new approaches to PPAs.

Starting with an examination of what makes PPAs different from most other contracts, this seminar will then examine a variety of these new approaches, including the most recent developments allowing large technology companies to obtain direct access to renewable energy, the special considerations that govern PPAs for distributed technologies like rooftop solar, and the most recent developments in energy conservation contracts, which treat conservation much like a generation resource. We conclude with a discussion of project development agreements that are essential to bringing a project to completion.

The seminar is essential for anyone wishing to follow the most recent trends in the energy industry. We hope to see you there.

~ Program Co-Chairs: Eric L. Christensen, Esq. of Cairncross & Hempelmann and Peter Richardson, Esq. of Richardson Adams PLLC
Friday, October 06, 2017

Contracting for Renewable Energy Projects Seminar

Eric L. Christensen, Program Co-Chair, is a partner at Cairncross & Hempelmann. He focuses on regulatory, contract and litigation matters arising in the energy, clean tech and natural resources industries. Previously, he was Chairman of the Energy, Telecommunications & Utilities practice group at Gordon Thomas Honeywell LLP.

Peter Richardson, Program Co-Chair, is a principal of Richardson Adams PLLC. He focuses on energy law including the representation of industrial consumers of investor-owned electric utilities and representation of consumer and municipal electric utilities. He assists developers of independent power projects in obtaining power sales agreements and financing.

Gregory Adams is a principal at Richardson Adams PLLC. He practices energy law and focuses on representation of independent power producers, industrial customers, and direct retail suppliers. He has extensive experience with the regulations affecting qualifying facilities utilizing the mandatory purchase provisions of PURPA.

Murray W. Greenwood, is an Account Executive for Ameresco, Inc. He works with municipalities, counties, utilities, school districts, and higher education, as well as commercial clients, to develop performance-based contracts for innovative green services and eco-friendly technologies.

Rob Harmon is the Director & Founder of the MEETS Coalition. He has previously helped found the Renewable Energy Markets Association and served as Chairman of its National Policy Committee. He also previously served as Vice President and Chief Innovation Officer for the Bonneville Environmental Foundation.

Jason B. Keyes is a partner at Keyes Fox & Wiedman LLP where he focuses on distributed generation including interconnection and net metering rulemakings at the utility commissions in twenty states, and regularly addresses the issue of whether third party ownership is permitted in a state.

Brian Lynch is Managing Principal of Redwood Energy, an advisory firm specializing in the solar, renewable energy and energy storage markets. He previously was EVP of Development for Enfinity Americas where he headed their utility and distributed generation solar business across the US.

Alexandra Lipsky Mertens is a partner at Stoel Rives LLP. She focuses on energy finance matters and advises energy developers on issues concerning the acquisition, development, financing, and sale of energy projects, with a particular focus on negotiating equity and debt financing agreements.

Peter D. Mostow is a partner at Wilson Sonsini Goodrich Rosati. He represents solar, wind, energy storage, and biomass project sponsors in site acquisition, power transmission, and offtake agreements; distributed energy companies in developing key commercial and financing agreements; and producers of new technologies from energy storage to renewable fuels in drafting and negotiating key commercial transactions.

Irion A. Sanger, Sanger Law PC, represents energy trade associations, municipalities, electric cooperatives, irrigation districts, end-use industrial and commercial consumers, and cogeneration electricity producers on matters including power purchase agreements, interconnection agreements, wholesale power sales agreements, resource development and sales agreements.

Dustin Shively is the Director of Engineering at Clenera, an end-to-end utility-scale solar project developer and operator. He has developed, engineered, permitted, financed, and constructed over 1,500 MW of wind and solar energy projects.

Ashley Wald is a partner at Holland & Hart LLP where she provides guidance to clients in the solar, wind, hydropower, and natural gas industries as they develop energy projects and related infrastructure across the United States. She assists her clients at all stages of energy project development and finance, and negotiates power purchase agreements on behalf of purchasers of clean power, including municipal utilities and electric cooperatives.

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Registration & Other Seminar Information

To Register:
Call us at: 206-567-4490
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Walk-ins are welcome, subject to space availability.
Registration is complete when we receive payment or agree to later payment.

Tuition: Regular tuition for in-person or webcast attendance for this program is $895 with a group rate of $670 each for two or more registrants from the same firm. For government employees, we offer a special rate of $595. For students, people in their job for less than a year, and public interest NGO's, our rate is $447.50. All rates include admission to all seminar sessions, food and beverages at breaks, and all course materials. Materials will be available for download and review a few days before the seminar. Make checks payable to Law Seminars International. Financial aid is available to those who qualify. Contact our office for more information.

Substitution & Cancellation: You may substitute another person at any time. We will refund tuition, less a $50 cancellation fee, if we receive your cancellation by 5:00 p.m. on Friday, September 29, 2017. After that time, we will credit your tuition toward attendance at another program or the purchase of a webcast or audio replay.

Seminar Location: The seminar will be held at the Washington State Convention Center at 800 Convention Place in Seattle, WA 98101.

Continuing Education Credits: Live credits: This program qualifies for 6.5 Washington CLE credits and we have applied for Idaho and Oregon CLE credits. Upon request, we will apply for, or help you apply for, CLE credits in other states and other types of credits.

Time Shift Your Content: Webcast and audio replays, with course materials, are available for $895. The course materials alone are available for $100. Replays will be available three business days after the seminar or from the date we receive payment.
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Our Co-Chairs:
Eric L. Christensen, Esq.
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