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- Camvera Networks, Inc.
- Federal Communications Commission
- Fleischman and Walsh, L.L.P.
- Georgia Municipal Association
- Holland & Knight LLP
- Post Properties, Inc.
- PurDigital Media, Inc.
- Sapronov & Associates, P.C.
- Swidler Berlin Shereff Friedman, LLP
- Troutman Sanders LLP
- Wolf Block Schorr & Solis-Cohen LLP

Who Should Attend:

Attorneys, both private and in-house, telecommunications, cable and electric utility industry executives, real estate owners and developers, government representatives and telecommunications users

Revenue Opportunities and Cost Savings of

Telecommunications in Real Estate Development

An Intensive One-Day Workshop

June 24, 2005

Atlanta, Georgia

Sheraton Atlanta Hotel

Credits: GA 6.5 CLE; Call about others

Telecommunications and Real Estate Workshop

June 24, 2005 | Atlanta, Georgia
Sheraton Atlanta Hotel

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Walt Sapronov, *Program Co-Chair*, a partner with Sapronov & Associates, P.C., represents a broad range of clients in telecommunications transactions and regulation. He has over 20 years experience in negotiating telecommunications deals, including those of the sort discussed in the conference. He is named in the "International Who's Who of Telecom Lawyers."

Glen P. Smith, *Program Co-Chair*, is Vice President and Director of Legal Affairs for Post Properties, Inc., where he also serves on the company's Management Committee. He provides legal and business advice to all levels of this publicly-traded, national umbrella partnership REIT that develops, constructs, and manages upscale multi-housing and mixed-use projects with a nine state, seventy-four property portfolio.

David E. Bronston is a partner with Wolf, Block, Schorr & Solis-Cohen LLP in New York. He was formerly General Counsel to the New York Department of Information Technology and Telecommunications where he was responsible for the city's broadband telecommunications and cable television franchises.

Eric Fishman, a partner with Holland & Knight, LLP practices telecommunications and general business law. His concentrations within the field of telecommunications are in wireless telecommunications, local exchange telephony, domestic and international long distance service, Internet telephony and high technology. His clients are engaged internationally and domestically in every major sector of the telecommunications industry.

Lawrence "Larry" Freedman is a partner and chair of the National Telecommunications Group at Fleischman and Walsh, L.L.P. His practice focuses on the connection between telecommunications and real estate, including "wired communities" involving both real estate and governmental interests. Most recently, he has negotiated significant arrangements for the private provision of communications, video, and high-speed Internet services to residential real estate developments.

Jeff Levy is the Chairman and CEO of PurDigitalMedia, Inc., which provides more than 60 residential and commercial properties throughout metro Atlanta. In 2001, with Open Point Networks he helped design a revolutionary system to integrate public and private wireless networks on the same provisioning platform for a city wide high-speed wireless data network.

Andrew D. Lipman is a partner at Swidler Berlin Shereff Friedman LLP where he is the Vice-Chairman of the firm and head of the firm's Telecommunications Group. He also served as the Senior Vice President of Legal and Regulatory Affairs for MFS Communications, the nation's largest competitive local services provider.

Jeremy Miller is Assistant Chief of the Competition Policy Division of the FCC's Wireline Competition Bureau. Mr. Miller has managed a section 271 application proceeding, an interconnection arbitration, and different section 251 unbundled network proceedings during that time, in addition to consulting on the IP-enabled services proceeding.

John E. Overley, Vice President of Sales and Marketing, Tri-State Camvera, Inc., has held senior level positions in sales, marketing, and sales management in both public and private companies. Prior to Tri-State, Mr. Overlay led his own broadband wireless ISP consulting business.

Edward T. Rutter is a recent consultant for the Georgia Municipal Association developing and negotiating franchise renewals, tower lease agreements, rate filings and franchise transfer requests.

Robert P. Williams II is a partner with Troutman Sanders LLP, where he chairs the firm's Telecommunications and Technology Practice Group. Mr. Williams represents carriers, utilities and building owners in communications infrastructure transactions, litigation and regulatory matters.

Upcoming Related Conferences & Workshops:

Telecommunications Law	Seattle, WA	May 19-20
Complex IP Licensing	Atlanta, GA	June 22
Municipal Broadband	Nashville, TN	July 11-12
Eminent Domain	Chicago, IL	Aug. 29-30

See more at www.lawseminars.com



Registration & Other Workshop Information

To Register:

Call us at: 800-854-8009 or 206-567-4490

Fax the registration form on the front page to us at: 206-567-5058

Email our registrar at: registrar@lawseminars.com

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Walk-ins are welcome, subject to space availability.

Registration is complete when we receive payment or agree to later payment.

Tuition: Regular tuition for this program is \$695 with a group rate of \$620 each for two or more registrants from the same firm. For government employees, we offer a special rate of \$545. For students and people in their job for less than a year, our rate is \$347.50. All rates include admission to all seminar sessions, food and beverages at breaks, and all course materials. Make checks payable to Law Seminars International.

Substitution & Cancellation: You may substitute another person at any time. We will refund tuition, less a \$50 cancellation fee, if we receive your cancellation by 5:00

p.m. on Friday, June 17, 2005. After that time, we will credit your tuition toward attendance at another program or the purchase of a homestudy. There is a \$25 cancellation fee for Course Materials orders and \$50 for Homestudy orders.

Conference Location: The workshop will be held at the Sheraton Atlanta Hotel at 165 Courtland Street in Atlanta, GA 30303. Call the hotel directly at (404) 659-6500 for reservations at the special negotiated rate of \$159 and mention that you are attending a Law Seminars International workshop. Rooms are on a first come, first served basis.

Continuing Education Credits:

Law Seminars International automatically obtains CLE credit approval for the state in which a seminar is held. On request, we will apply for CLE credits in other states and other types of credits. Current credits status: GA 6.5 CLE; Call about others

If You Cannot Attend: Our complete Homestudy Course, consisting of a VHS or DVD recording and the written course materials, is available for \$705. The written course materials alone are available for \$100. We will ship your homestudy order via UPS ground within two weeks after the seminar or the date we receive payment (whichever is later).

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165 Courtland
(404) 659-6500

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This Conference Addresses:

- *Update on Federal Policies pertaining to the Relationship Between Telecommunications and Real Estate*
- *Working with Local Governments on Access to Rights-Of-Way*
- *Access to Private Property for Distribution Facilities*
- *Access to Buildings and Building Infrastructure*
- *Issues and Opportunities for Real Estate Professionals Arising from the Provision on New Services*
- *Contracting Negotiating Workshop: What to Include and Avoid in Agreements for Access to Private Property for Cable and Telecommunications Providers*

What Past Participants Have Said:

- *I rated "excellent" because a GOOD CLE is hard to find –overall, very useful.*
- *An excellent seminar overall, with a good balance of background and history with practical drafting advice. I was impressed by the uniformly high quality of the speakers, a feat rarely achieved.*
- *This seminar covered a wide range of topics in an interesting and well-paced manner. Can't wait to come again next year!*
- *Very informative. Enjoyed the speakers. Definitely worthwhile.*
- *Thank you. It was probably the best I've attended.*
- *Great conference—interesting and informative topics and speakers.*
- *The program was particularly interesting and specific this year.*
- *Well worth the time.*

Law Seminars International News

TeleBriefings

We are pleased to announce that we will be offering one-hour TeleBriefings on major legislation, court decisions, and administrative rulings. Each program will feature nationally recognized experts who will provide an up-to-the-minute analysis and discussion of the event in a 60-minute interactive teleconference. They will enable you to stay ahead of the curve without leaving your office, car, home, or airport waiting room.

Each TeleBriefing will include a briefing paper that we will make available before the program. CLE credits will be available from states that accredit teleconferences.

Let us know if there is a pending major development you would like us to put on our TeleBriefing calendar and whether you would have an interest in speaking. Call (800) 854-8009 or email TeleBriefings@lawseminars.com.

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Check our calendar for programs in your area.